



**YOUR SOLUTIONS AND SUPPORT FOR
EFFICIENCY AND PRODUCTIVITY**

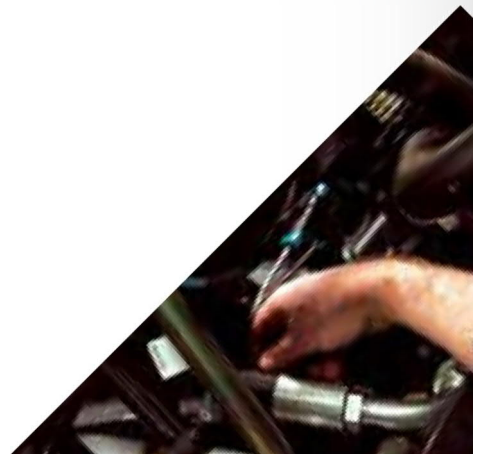
QUICK-PIC™ AND AIM™ PROGRAMS



THE RIGHT HYDRAULIC REPLACEMENT ASSEMBLIES—RIGHT AWAY



Gates **QUICK-PIC™** and **AIM™** programs are powered by an extensive, up-to-date global online product database. Fast, accurate and easy to use, these resources help maintain stock levels on a customer-to-customer basis—and zero in on hydraulic assembly replacement parts (by manufacturer's part number or make and model) for OEM equipment the world over. QUICK-PIC and AIM enable affordable tailoring of any specific parts needed in the field at a moment's notice—whenever and wherever they happen.



QUICK-PIC™ – Quick Part Number Interchange



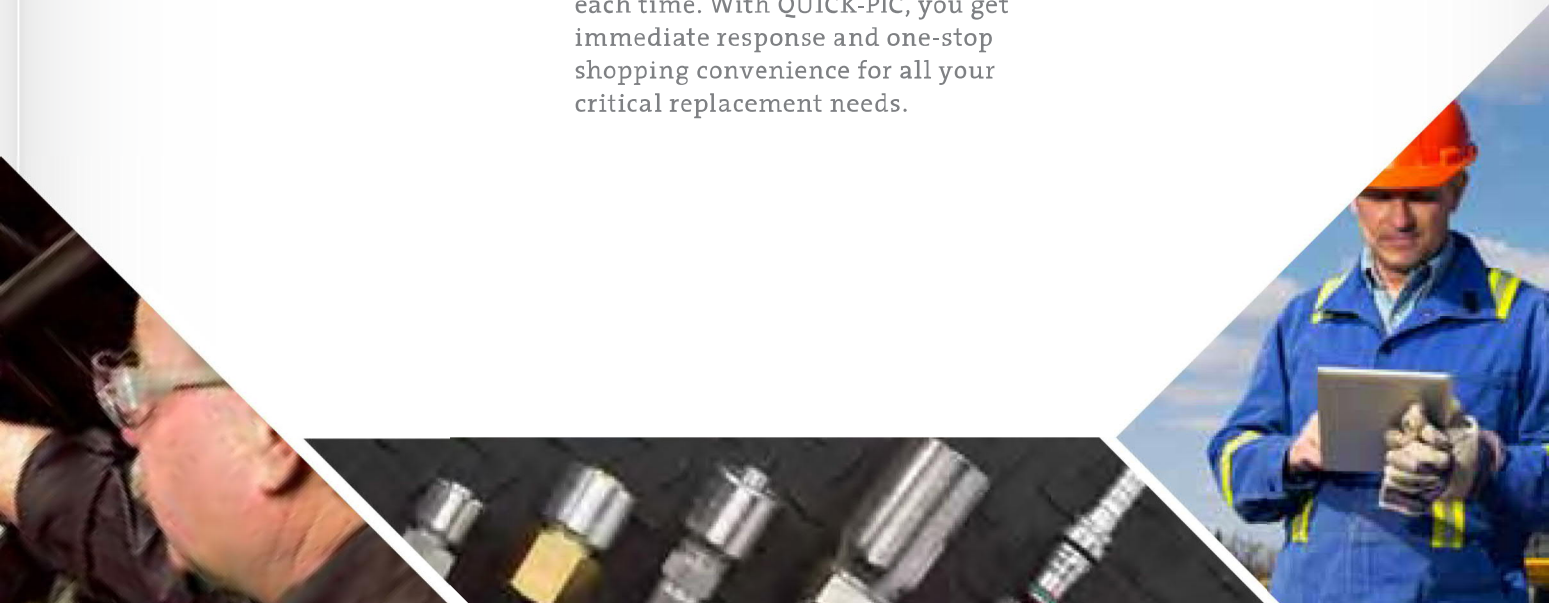
Optimize Uptime by Getting the Right Replacement Assembly in Seconds.

Experience an equipment failure? Just provide the manufacturer's part number of the failed assembly to your Gates distributor, then QUICK-PIC will interchange the equipment manufacturer's part number with the right, high-quality replacement from Gates. Your Gates distributor can then fabricate a replacement assembly to the right hose length in minutes, including orientation and protectors. QUICK-PIC tells your distributor how to assemble it according to the manufacturer's specifications.

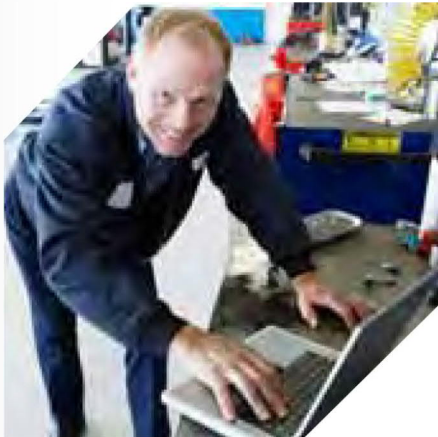
QUICK-PIC™

QUICK-PIC includes more than 140,000 part numbers online covering the most popular brands of heavy equipment. Managing your own inventory is easier, too, because you can stock Gates replacement assemblies by the manufacturer's original part number or have it custom made each time. With QUICK-PIC, you get immediate response and one-stop shopping convenience for all your critical replacement needs.

QUICK-PIC, an exclusive service from your Gates distributor, lets you replace failed hydraulic assemblies in practically no time—to minimize unscheduled and expensive downtime.



AIM™ – Accurate Inventory Manager



Effortlessly Match Hose and Coupling Inventory to Your Equipment.

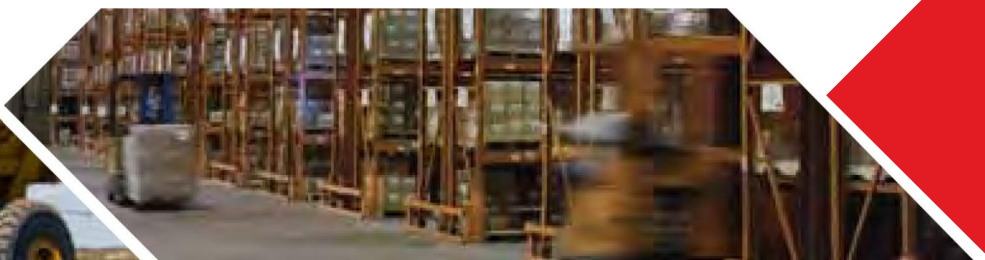
With AIM, you never have to worry about quickly finding the hydraulic assembly you need. An exclusive online inventory management program, AIM matches your Gates distributor's inventory to your equipment needs—by manufacturer make and model. No more guesswork. No more parts searches. AIM tells your distributor exactly what parts to stock.

AIM™

AIM automatically lists all hydraulic hose and coupling requirements, including accessory items, for your equipment simply by entering the manufacturer's name and model. AIM takes care of the rest.

AIM lists which parts are needed and in what quantity, allowing you to keep a highly-accurate inventory of the components on-site. Having the right components in stock helps keep your operation running smooth. If you make your own assemblies, you won't have to stock every coupling in the catalog anymore. AIM lets your distributor customize your inventory for you.

With AIM, the right hydraulic components are always on hand.





Unmatched Value, Reliability and Efficiency

QUICK-PIC and AIM were created to support and increase productivity from end to end in your operations. With equipment downtime significantly cutting into company margins, optimizing uptime is more important than ever to ensure your operation remains strong and profitable. QUICK-PIC and AIM provide a long list of benefits that go right to your bottom line:

- COMPLETE EQUIPMENT COVERAGE
- ACCURATE, QUALITY PARTS REPLACEMENT
- ALTERNATIVE TO HIGH-PRICED, HARD-TO-GET OEM PARTS
- FAST, JUST-IN-TIME SERVICE
- GATES TRUST, QUALITY AND RELIABILITY IN EVERY ASSEMBLY



QUICK-PIC AND **AIM** ARE INNOVATIVE PROGRAMS OFFERED EXCLUSIVELY THROUGH YOUR GATES DISTRIBUTOR—AND TWO REASONS GATES IS YOUR ONE-STOP SOLUTION FOR ALL YOUR REPLACEMENT PART AND ASSEMBLY NEEDS.

LEARN MORE AT **GATES.COM** OR CONTACT YOUR GATES DISTRIBUTOR.





**LEARN HOW QUICK-PIC™ AND AIM™ CAN HELP
YOU ACHIEVE OPTIMUM PRODUCTIVITY**

For more information on how our unique programs can benefit your operation, contact your local Gates representative.



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